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Dear Patrick Doyle,

As you know, I have been the owner of Donald Williams Wood Floors for thirty-one years. During that time my company has worked on over 5,200 floors in Napa and Sonoma counties, and we have earned a reputation for high-quality wood flooring.

Many of those floors have involved very technical skills, including the installation of elaborate parquet patterns, the expert sanding and staining of real wood floors, and the application of professional finishes. Some of those floors, as well as hundreds of customer comments, are available to see on my website.

I've been pleased, Patrick, that you have worked on many of those floors. For 19 years you have pursued the craft of flooring with expertise and diligence, performing with technical dexterity and aesthetic sensibility. In addition, you have shown both courtesy and a commendable regard for our customers' convenience at a time when their houses are being worked on.

Not only have you expertly sanded and finished wood floors, you have also worked on related tasks such as baseboard installation.

Many floormen will claim experience, but very few will have worked on the variety of wood floors that you have.

Sincerely,



Donald Williams